Fees
The fee for the symposium is $485 which includes lunch, the evening social event, and program materials. Registration deadline is May 27, 2016. One week notification is required for refunds and substitutions are welcome. Space is limited; please register early to ensure a registration.

Registration
Online: http://agebb.missouri.edu/commag/eial
By Mail: Complete registration form and mail to: EIAL
MU Conference Office
348 Hearnes Center
Columbia, MO 65211
By Fax: Complete registration form and fax to: (573) 882-1953
By Phone: Call: (573) 882-4349 (local) or (866) 682-6663 (toll free)

Hotel
Hotel accommodations are not included with the event, but blocks of rooms at three hotels in Columbia have been arranged with discounted room rates until May 5, 2016. Please refer to the “MU Lenders School” to get the proper rate.

Stoney Creek Inn
Phone: (573) 442-6400
Rate: $99/night + tax

Hampton Inn & Suites at the University of Missouri
Phone: (573) 214-2222
Rate: $119/night + tax

The Broadway DoubleTree by Hilton
111 East Broadway, Columbia, MO 65201
Phone: (573) 875-7000
Rate: $134/night + tax + parking

If you have questions regarding specific program content, please contact Joe Horner at (573) 882-9339 or HornerJ@missouri.edu.

For more information or special accommodations, please contact Jewel Coffman at (573) 882-4349 or muconf6@missouri.edu.

The 2016 Symposium provides an annual training and discussion venue for lenders working in today’s complex agricultural lending environment.
**Agenda**

**Thursday, June 9, 2016**

**Living through Tougher Commodity Economics**

8:00 a.m.  Welcome
8:15 a.m.  Economic Outlook: Factors Affecting Agriculture & Implications  
Michael Swanson, Ag Economist and Senior Vice President, Wells Fargo Bank

9:15 a.m.  Current Ag Credit Conditions and Outlook—Lender’s Perspective  
Robert Bock, Chief Credit Officer, FCS Financial  
Matt Huster, Senior Regional Credit Officer, Rabo AgriFinance

10:30 a.m.  USDA Farm Service Agency Loan Guarantee Usage & Role in Risk Mitigation  
Dan Gieseke, Missouri Farm Loan Chief, USDA Farm Service Agency

11:00 a.m.  Lenders Dealing with Farm Financial Stress - Panel Discussion  
Michael Swanson, Ag Economist and Senior Vice President, Wells Fargo Bank  
Dan Gieseke, Missouri Farm Loan Chief, USDA Farm Service Agency  
Freddie Barnard, Professor of Agricultural Economics, Purdue University  
Robert Bock, Chief Credit Officer, FCS Financial  
Matt Huster, Senior Regional Credit Officer, Rabo AgriFinance

12:00 p.m.  Lunch
1:00 p.m.  Impacts of Changes in Management Practices & Loan Terms on Repayment Capacity  
Freddie Barnard, Professor of Agricultural Economics, Purdue University

2:15 p.m.  Farm Bankruptcy – Laws, Procedures, Implications  
David Warfield, Partner, Thompson Coburn LLP

3:45 p.m.  Moving Beyond Commodity Agriculture  
Dr. Randy Westgren, Chair of Entrepreneurial Leadership, University of Missouri

5:00-6:30 p.m.  Program Adjourns and Social Event

**Friday, June 10, 2016**

**Financing Emerging Opportunities in Consumer Driven Agriculture**

8:00 a.m.  Opportunities for Farmers in Today’s Food Industry  
Ann Wilkinson, Origin Farms Consulting

8:45 a.m.  CROPP Cooperatives Growth through the Organic Valley Brand  
Joe Klein, Regional Pool Manager, CROPP Cooperative/Organic Valley

9:45 a.m.  Supplying Organic & Non-GMO Rice, Wheat, Popcorn, Soybeans  
Steve McKaskle, McKaskle Family Farms, LLC

10:30 a.m.  Supplying Grass Fed Cattle, Pork & Poultry  
Dr. Patricia Whisnant, Rain Crow Ranch & Fruitland American Meats

11:00 a.m.  Supplying Pasture Raised Eggs  
Vital Farms

11:30 a.m.  Loan Guarantee & Grant Programs for Value Added Agriculture  
Matt Moore, Business Program Director, USDA Rural Development  
Marla Young, Missouri Agricultural and Small Business Development Authority

12:00 p.m.  Conference Adjourns

**Registration Form**

Emerging Issues in Agricultural Lending

Registration Deadline is May 27, 2016

Name ____________________________________________

Company _______________________________________

Address ________________________________________

City ___________________ State ______ Zip _______

Phone (_____) ___________________________________

Fax (_____) _____________________________________

Email __________________________________________

For Office Use Only: CEIS # 126905  
Customer ID # ___________ Receipt # ____________

Method of Payment

Fee: $485  

- Payment enclosed  
(Make checks payable to: University of Missouri)

- Bill my organization (Attach completed purchase order – PO numbers will not be accepted)

- Credit card (Complete payment information below)  
- Visa  
- Mastercard  
- Discover  
- AMEX

Cardholder Name (Print) ____________________________

Signature of Cardholder ____________________________

Address if different than participant __________________

Card Number ____________________________

Expiration Date ________ / ________